

DTE Energy's Multifamily Program

Frequently Asked Questions

COMMON AREA

Q: What is the DTE Energy Multifamily Program?

A: The Multifamily Program offers incentives to encourage owners and managers of multifamily buildings to install low-cost natural gas and electric upgrades in individual units that save energy and water, as well as receive rebates for common area upgrades.

Q: Why does DTE Energy offer incentives for energy efficiency upgrades?

A: As the cost of energy increases and demand puts a strain on our shared resources, implementing energy efficiency measures in multifamily buildings provides a greater return on investment for both customers and the utility. DTE Energy is offering these incentives to increase awareness and educate our customers on the benefits of energy efficiency.

Q: Who is eligible for this program?

A: Any DTE Energy customer that is also a multifamily property with five or more units under one roof is eligible for this program.

Q: What is my property eligible for?

A: All properties are unique, so a Multifamily Program representative will perform a walk-through energy audit. This audit will identify if your property qualifies for "Direct Install" and/or common area upgrades. In order to be eligible for common area upgrades, the eligible multifamily property must also be a business customer that pays non-residential rates on meters separate from the tenant meters. The audit must be completed prior to any project for properties to be eligible for incentives. Eligibility is also dependent on customer type. Detroit Edison electric customers are eligible for electric upgrades. MichCon gas customers are eligible for gas upgrades.

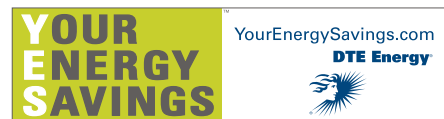
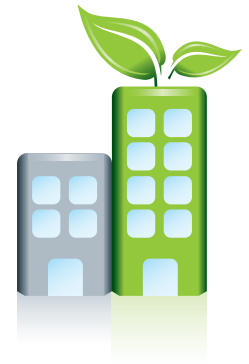
Q: What are the common area incentives?

A: The common area incentives are a project "co-pay" - a rebate offered by DTE Energy to help fund the energy efficient upgrade. The co-pay amount is determined for each specific project.

Q: What upgrades are eligible for common area co-pays?

A: In common areas, co-pays may be offered for the following upgrades*:

- Lighting - exit signs, sensors, hallway and stairwell lighting, exterior and parking lot light fixtures
- HVAC - boiler upgrades and controls
- Motors and drives



**Contact a program representative for a detailed list of measures.*

Q: How much are the co-pays?

A: Several variables will determine the co-pay amount for each upgrade. Each project or measure installation is unique in that the existing equipment, run time and proposed equipment will all play a part in the calculation of co-pay amounts. Low income properties may also qualify for higher co-pays.

Q: How does our property qualify as a Low Income Property?

A: Within this program, a low income property is one that certifies and provides documentation that it meets the definition for a low income property. The definition of a low income property is one that is 66% occupied by residents that have an annual gross income less than or equal to 200% of the U.S. Department of Health and Human Services poverty guideline as listed at: <http://aspe.hhs.gov/poverty/09poverty.shtml>. Certification can be made by completing a Low Income Certification Statement that will be provided by a program representative upon request.

Q: How do we apply for co-pays?

A: In order to apply for DTE Energy's Multifamily Program co-pays, you must complete a Project Bid Form that will include property information, contractor information (if applicable), and descriptions of each project in detail. Contractor quotes, cut sheets and/or spec sheets for proposed equipment are required for consideration.

Q: What do the co-pays cover?

A: The co-pays can be applied to the cost for the new equipment and contractor installation charges. A property may decide to have its staff install the new equipment. If so, the installation costs are not eligible for co-pay reimbursement.

Q: Who gets paid and how long until the co-pay is issued?

A: The co-pay can be delivered to either the property or contractor. It is necessary that all parties agree to whom will receive payment prior to project start and co-pay approval. Therefore, an Assignment of Funds Form is required if the property wishes to assign payment to the contractor, otherwise, the co-pay will be delivered to the property. Upon project completion, a program auditor will visit the property for verification. The co-pay will be processed and delivered within six to eight weeks from the verification date.

Q: How do I find out more information, schedule a walk-through energy audit and apply for co-pays?

A: Simply contact a DTE Energy Multifamily Program representative by calling [1.866.796.0512](tel:18667960512) or visit YourEnergySavings.com

